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04/25/16

Cash Basis

Profit & Loss

January 1 through April 25, 2016

	Jan 1 - Apr 25, 16
Ordinary Income/Expense	
Income	
Discount - Non Profit	-5,702.51
Discount - Sponsorship	-1,600.00
Event Revenue	900,556.02
Total Income	893,253.51
Cost of Goods Sold	
Direct Costs	
Event Expenses	
Contract Labor	
Airfare	2,959.37
Misc travel expenses	217.18
Overtime	3,684.84
Per Diem	8,406.19
Regular Labor	110,210.44
Travel	5,170.31
Contract Labor - Other	3,500.00
Total Contract Labor	134,148.33
Damages and Losses	7,475.12
Equipment Rental	91,488.84
Repairs and Maintenance	90.00
Shipping and Postage	154.96
Supplies and Consumable	9,408.64
Travel	
Airfare	3,254.80
Ground transportation	744.19
Hotel	54.82
Meals and Entertainment	643.08
Parking/Tolls	78.00
Total Travel	4,774.89
Total Event Expenses	247,540.78
Sales Expenses	
Credit Card Fee	-2,260.17
Total Sales Expenses	-2,260.17
Warehouse Expense	
Contract Labor	
Overtime	555.38
Contract Labor - Other	4,360.09
Total Contract Labor	4,915.47
Materials	480.00
Rent	7,750.65
Repairs and Maintenance	1,552.08
Shipping, Postage and Freight	2,010.80
Supplies	965.91
Utilities	21.16
Total Warehouse Expense	17,696.07
Total Direct Costs	262,976.68
Entertainment/Talent	7,528.21
Total COGS	270,504.89
Gross Profit	622,748.62
Expense	
Equipment Rental	-5,507.46
General & Adminstrative Expens	
Advertising and Marketing	1,100.00
Bank Service Charges	2,601.00
Client Relations	133.78
Dues and Subscriptions	2,140.34
Fuel	1,133.72

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Insurance	
Auto	130.51
New York Life Ins	5,837.02
Total Insurance	5,967.53
Interest Expense	
Finance Charge	243.46
Penalties and Interest	68.25
Total Interest Expense	311.71
Late Fee	1,121.55
Legal and Professional	
Accounting	1,185.00
Consulting	3,100.00
Legal	15,000.00
Total Legal and Professional	19,285.00
Licenses and Permits	50.00
Meals and Entertainment	2,007.29
Office Expenses	
Computer Expense	219.00
Total Office Expenses	219.00
Payroll Expense	
Group Health/Life Insurance	
Dental Insurance	740.31
Group Health Ins - Aetna	8,250.47
Total Group Health/Life Insurance	8,990.78
Salaries & Wages	886.93
Total Payroll Expense	9,877.71
Rent	
Repairs and Maintenance	90.00
Total Rent	90.00
Shipping and Postage	476.25
Supplies	1,144.04
Taxes	
Property Taxes	-292.62
Total Taxes	-292.62
Telephone	4,846.93
Travel	
Airfare	99.00
Ground transportation	331.95
Parking/Tolls	134.45
Total Travel	565.40
Utilities	4,177.05
General & Administrative Expenses - Other	2,343.97
Total General & Administrative Expenses	59,299.65
Internet and Fax Services	185.00
Miscellaneous	-400.00
Payroll Expenses	172,489.63
Reconciliation Discrepancies	58.04
Repairs & Maintenance	267.63
Total Expense	226,392.49
Net Ordinary Income	396,356.13
Other Income/Expense	
Other Income	
Andrew - Repay personal Visa	-837.57
WC Insurance - Vendors	3,542.66
Total Other Income	2,705.09

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productionpeople, inc.

Profit & Loss

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	Jan 1 - Apr 25, 16
Other Expense	
Other Expenses	30.00
Total Other Expense	30.00
Net Other Income	2,675.09
Net Income	399,031.22